

Armstrong Downes

INVOLVED IN BUILDING HV WITH EXCELLENCE

Schools, supermarkets, cinemas and even Police cells...everywhere you look in the Hutt Valley you will see the work of Armstrong Downes Ltd Construction and Project Management.

In their 19 years in business the firm has carried out over 200 building contracts ranging from \$5,000 to \$30 million and including most recently the new Marine Service Centre at Seaview Marina, various supermarkets and Mitre 10 Mega stores, to upgrades and new builds at Chilton St James School and Hutt Valley high School; most of the Valley's recent big box developments – and those Police cell upgrades at Upper Hutt and Porirua.

The Waterloo-based firm was a popular winner of the 2010 HV Chamber of Commerce Excellence Award for Professional Services, sponsored by a former winner of the same award, Boulcott Hospital, which coincidentally Armstrong Downes built their Specialist Centre in 2005.

Armstrong Downes is a construction and project management company which prides itself on delivering on-time and on-budget. They have achieved this through their use of quality management systems and a strong emphasis on site safety procedures, along with their one-on-one dealing with clients on site to enable quick decision-making.

Every project they undertake gets the personal attention of either or both directors. This gives clients the comfort of knowing the right decision will be made quickly and provides them with the convenience of a dedicated point of contact during the development of a project. Regular site progress reports they call 'toolbox meetings' are an essential part of that.

With many of their projects involving extension and or renovations to an existing premises which need to be carried out during normal business hours they have perfected the art of successfully working around customers, timetables (schools, Supermarkets and hospitals), traffic flows and normal business (particularly in a prison refurbishment and cell block upgrades).



Smiles of success: Armstrong Downes Ltd directors Simon Taylor (left) and Tony Doile with Office Manager Eve Ford after winning the Excellence Award for Best Professional Services at the 2010 Hutt Valley Chamber of Commerce Business Awards.

As Licensed Building Practitioners, Armstrong Downes provide a variety of construction services including preliminary construction advice, design and build, project planning and management, value engineering and construction management.

Their commitment to the Wellington construction industry has been recognised with several national and regional construction awards.

Right from their inception the firm has employed their own team of expert tradespeople in core areas and local subcontractors are hand-picked as needed.

Their commitment to supporting local business is a key factor in ensuring projects are always delivered on time and to budget. The relationships they have formed with Wellington suppliers and sub contractors,

combined with regular payment schedules ensuring a reliable work force, have enabled them to be more competitive in both pricing and delivery timeframes.

The company was founded originally in 1992 by Messrs Murray Armstrong and Fintan Downes. Both founders have now retired and since 2005 the business has been owned by Simon Taylor and Tony Doile.

Contracts Manager Simon first joined the company in 1997 as the Site Quantity Surveyor during the refurbishment of the Members' Stand at the Trentham Racecourse and now manages all the tenders as well as the overall business and administration side while Construction Manager Tony, who joined the firm in 2003, manages every project, dealing with staff, clients and subcontractors along with his extensive team.

They believe the secret to running a successful construction company is in a personal, hands-on approach to day to day operations, "to ensure all projects are delivered on budget, on time and with no fuss."

"There are no middle men at Armstrong Downes. Clients work with myself or Tony and one of us is always actively managing each construction project," adds Simon.

Client satisfaction is everything at Armstrong Downes Ltd, 31 Birch Street, Waterloo. Their reputation has been built on integrity, quality and professionalism and that was recognised once again at the 2010 Hutt Valley Chamber of Commerce Business Awards on November 10.



The quiet name behind the Hutt Valley's
big names



Armstrong Downes Ltd
CONSTRUCTION AND PROJECT MANAGEMENT



www.armstrongdownes.co.nz Email: admin@armstrongdownes.co.nz Ph: 04 566 8566