



# WELCOME TO ARMSTRONG DOWNES

When you visit Armstrong Downes, the first two people you are likely to meet are the owners Simon Taylor and Tony Doile.

## Simon Taylor

Principal and Contracts Manager Simon joined Armstrong Downes in 1997 as the Site Quantity Surveyor during the refurbishment of the Members Stand at the Trentham Race Course. Now, Simon's role as the Senior Quantity Surveyor sees him spending much of his time managing all the tenders and ROI's that find their way to his door every week. Simon also manages the overall business and administration.

## Tony Doile

Principal and Construction Manager Tony has spent much of his previous life on the tools for his own business and others. He joined Armstrong Downes in 2003 and now his days are a balancing act of staff, projects, customers and subcontractors. Tony manages every project along with his extensive team.

## Supporting Local Businesses

Originally established in 1992, Armstrong Downes Ltd provides a superior construction and project management service to the greater Wellington region.

**Simon Taylor, Eve Ford and Tony Doile at the Westpac Biz Awards in 2010.**





In 2005 the company was purchased by the current owners; Simon Taylor and Tony Doile, with the intention of growing the business into the leading Wellington based construction company, which it is today. Having worked with the Armstrong Downes founders, Murray Armstrong and Fintan Downes, for several years prior, both Simon and Tony established early on that the secret to running a successful construction company is in a personal, hands-on approach to day to day operations, to ensure all projects are delivered on budget, on time and with no fuss! Today, Armstrong Downes is a key player in the Wellington construction industry and possesses a reputation for quality and hassle free construction that ensures clients return time after time.

### Doing it Right is Important to Us

It is our track record and commitment to deliver every project on time and to budget which sets us apart in the Wellington construction industry. Since 1992 we have delivered more than 200 projects ranging from \$500,000 through to \$30m. A combination of our own and sub-contracted plant and equipment allows us to be highly flexible and responsive in meeting the demands of all our jobs. More importantly, it is this type of investment and supplier relationships that delivers real value to each project.

### On Time with Zero Fuss

We believe the success of Armstrong Downes is due to our commitment to deliver every project on time, to budget and with zero fuss. Just ask any of our clients and one of the first things they'll say is "the project was delivered on time and to budget", regardless of its complexity.

*"Your integrity and fairness has been without question so that we have been able to work together in a spirit of co-operation and friendship to provide a building that we can all be proud of."*

John Grant – Principal. JOHN GRANT ARCHITECTS LTD  
HUTT VALLEY HIGH SCHOOL PROJECT

### Our People! Our Experience! Our Skills!

Right from the beginning, Armstrong Downes has employed its own team of expert tradespeople in core areas of the business. Our own skilled carpenters are the foundation of every project and are supplemented with hand picked local subcontractors as needed. Our commitment to supporting local business is a key factor in ensuring our projects are always delivered on time and to budget. The relationships we have formed with Wellington suppliers and subcontractors have allowed us access to reduced rates. Combined with regular payment schedules, this has ensured a reliable work force, enabling us to be more competitive in both our pricing and delivery timeframes.

### We are Creating Part of New Zealand's History

Although we are well known for our 'big box' construction, we are just as enthusiastic about smaller commercial developments as well and being part of a privileged team to build the Tomb for the unknown warrior.

### No Job too Small or too Large

Our site signs can be seen on a wide variety of projects throughout the greater Wellington region: You may have seen them at your local school during construction of new classrooms or library, or even at the various New World and PAK'nSAVE supermarkets that we have re-developed.

Perhaps your children have enjoyed a great movie at the Lower Hutt Sky City Cinema complex, and, if you were a customer of the local private health services in the past 5 years, then you may have visited the new specialist centre at Boulcott Hospital that we constructed in 2006. In fact, the Pacific Radiology X-Ray suite along with the complex new sterile and decontamination areas was built while surgeons continued to operate!

Our experience often leads us towards the more complex construction projects. Where the scale of the



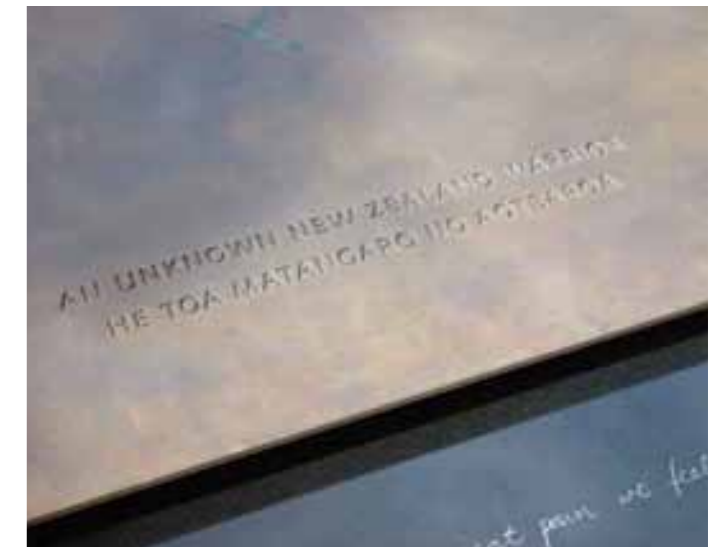
building materials, specific challenges of the site, or the use of new technology makes the project out of the ordinary, it is often an Armstrong Downes site sign you'll see hanging on the fence!! As Licensed Building Practitioners we provide a variety of construction services, including:

- > Preliminary Construction Advice Design and Build
- > Project Planning and Management
- > Value Engineering
- > Construction Management.

### Keeping Your Business Operating

We are proud of the relationships we have forged over the years, and we know who to trust to deliver exactly what is required. Our subcontractors work with us regularly and many have been with us since 1992, when Armstrong Downes was first established. We value their skills, and in turn, they value our professionalism and integrity.

Many of our projects involve work on extensions or renovations to existing sites. Often, this work needs to be carried out during normal business hours, so it is essential any disruption caused by construction is kept to a minimum. Our ability to operate efficiently yet discreetly around your customers ensures your business can continue to function normally. Just ask the Boulcott Hospital, who carried out multiple operations and surgeries during our construction of their new wings and facilities.



### An Unknown New Zealand Warrior.

**NZIOB Award Finalists 2006, Construction Projects \$5 to \$15 million. Our industry's Codes of Practice and Guidelines in addition to our stringent Health and Safety Protocols, we are proud to be the first construction company in the Wellington region to implement random drug and alcohol testing of all staff and subcontractors.**

#### IT'S TIME WE MET!

If you'd like to know more about working with

Armstrong Downes for your next project,

contact Simon Taylor or Tony Doile on: (04) 566 8566

E: [admin@armstrongdownes.co.nz](mailto:admin@armstrongdownes.co.nz) or visit our website:

[www.armstrongdownes.co.nz](http://www.armstrongdownes.co.nz) to see some examples of our

work. Alternatively, call in for a coffee and we can

discuss your project's requirements.

**Armstrong Downes Ltd.** 31 Birch Street, Hutt Central 5011

Lower Hutt, PO Box 38220, Wellington Mail Centre 5045